

North Atlantic Traffic Forecast (1 October 2016)



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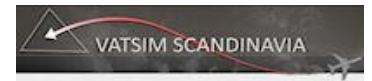
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Description of New Forecast Methodology

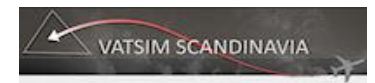
- **The new twenty year forecast is composed of two parts**
 - Near-term projection for the first five years
 - Long-term portion that forecasts 5 to 20 years into the future
- **The near-term portion (first five years) of the forecast is**
 - Based on carrier fleet order books
 - Reflects decisions about network and fleet changes by 48 air carriers
 - Reflects input from operators and key stakeholders
 - Built at detail level of carrier, equipment type, city pair, and FIR crossings
 - Includes airport capacity constraints (i.e., this is not an unconstrained forecast)
- **The long-term portion of the forecast**
 - Reflects traffic growth for the following 15 years
 - References economic based growth-rates published by IATA, ICAO, Boeing, and Airbus
 - Consists of a central, low, and high growth rate
- **The composite forecast appends the long-term forecast to the last year of the near-term forecast**



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Near-Term Five-Year Forecast Methodology: Data

- **FIR Set:**
 - All NAT FIRs (except Bodø oceanic)
- **Carrier Set:**
 - Forty-eight carriers (combination of the top 80% of traffic in each FIR)
 - This includes four major Middle Eastern carriers and low cost carriers with significant growth potential (study commissioned by FAA)
 - About 10% of all NAT traffic are operated by LCCs
- **Fleet Information**
 - Sources for equipment inventory, orders, and retirement plans
 - Carrier websites
 - Public news announcements
 - Planespotters.com
 - Publicly available financial documents
 - Ch-Aviation.com
 - Boeing and Airbus order books
- **Fleet Utilization**
 - Flight data obtained from ANSPs used to determine utilization per carrier/equipment/FIR
 - Focused on ANSP provided data for July 15-21, 2015



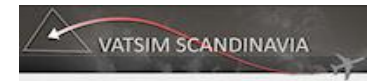
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Five-Year Forecast Methodology: Simplified Fratar Algorithm

Mathematical formulation for the Simplified Fratar Algorithm:

$$\text{Min } \sum_{ij} (X_{ijkl} - Y_{ijk})^2 \text{ for each } kl \text{ combination}$$

Subject to the carrier-level growth projection constraint:

$$D_{kl} = \sum_{ij} X_{ijkl}, \text{ for each } kl \text{ combination}$$

where,

i identifies the i^{th} departure airport j identifies the j^{th} arrival airport,

k identifies the k^{th} carrier

l identifies the year

X_{ijkl} is the number of projected NAT flights from airport i to airport j by carrier k in year l

Y_{ijk} is the number of NAT flights from airport i to airport j by carrier k in the base year data set provided by the ANSPs

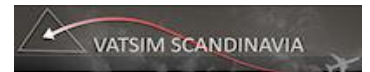
The carrier-level growth projection constraint requires that each carrier match its yearly growth projections that were determined in the fleet analysis.



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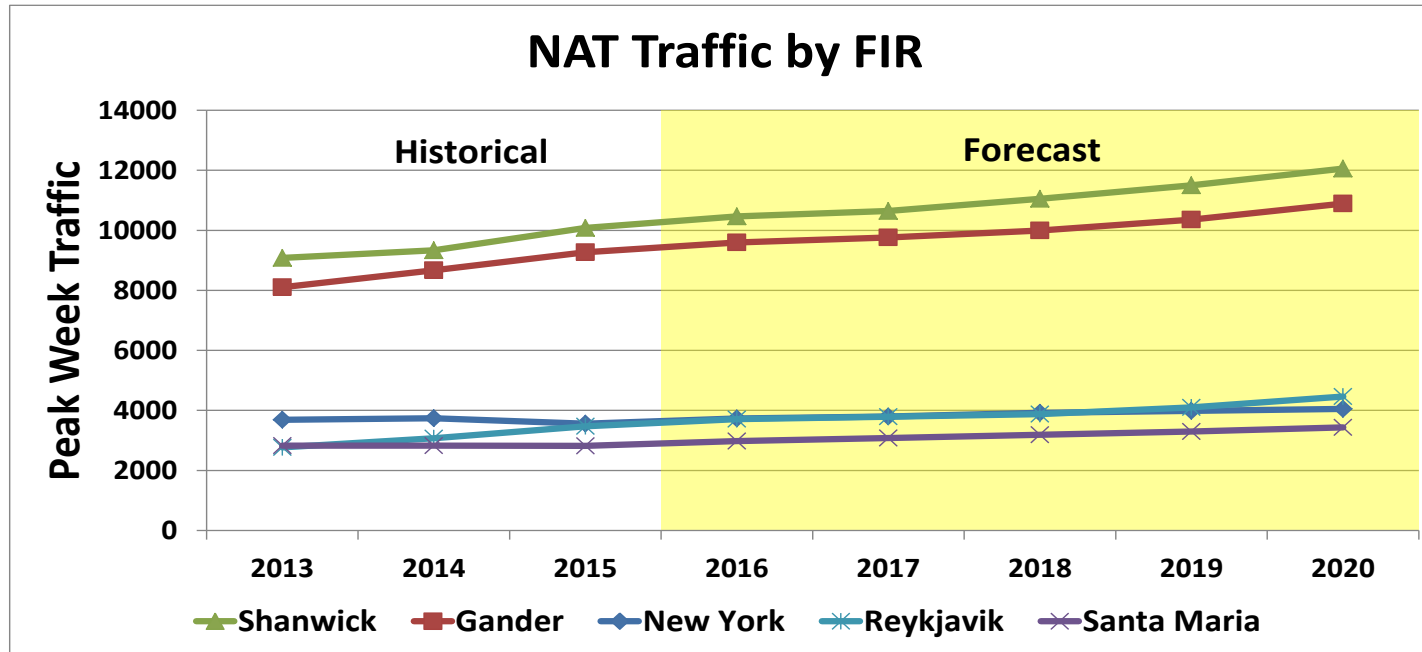


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Peak Week Historical and Near-Term Forecasted FIR Operations

An annual growth of **3.6%** is projected for total Trans-Atlantic operations between 2016 and 2020



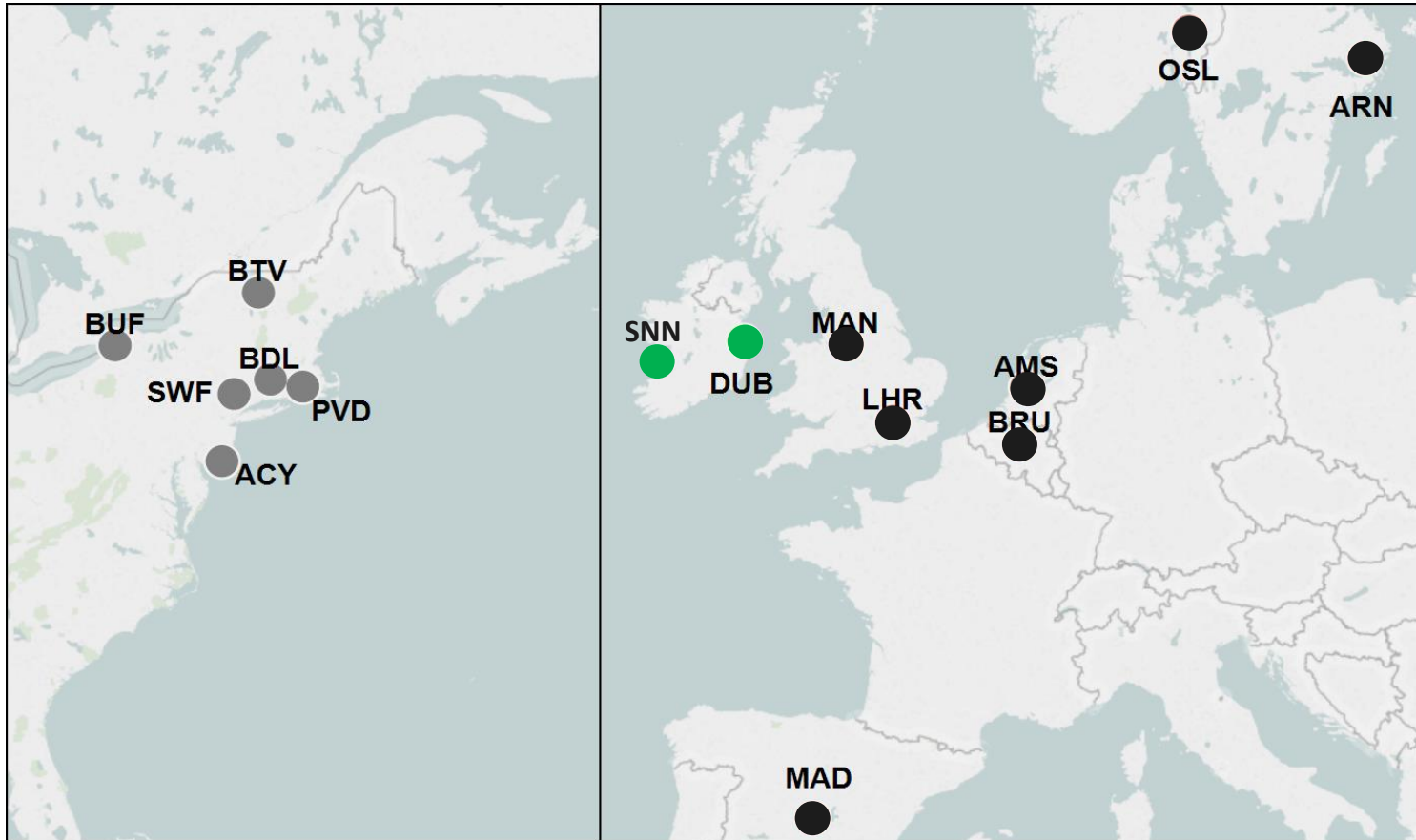
Average Yearly Growth Rates by FIR		
FIR	2013 – 2015 (actual growth rate)	5-Yr Projected
Shanwick	5.4%	3.6%
Gander	6.9%	3.3%
New York	-1.8%	2.6%
Reykjavik	12.0%	5.1%
Santa Maria	-0.2%	4.0%

Note that summing across FIRs does not provide total NAT operations for the carrier since a single flight can cross multiple FIRs.



Near-Term Five-Year North Atlantic LCC Analysis

Current and Prospective Pre-Clearance European Airports Would Allow Access to U.S. Secondary Airports without Federal Inspection Services (FIS) Facilities

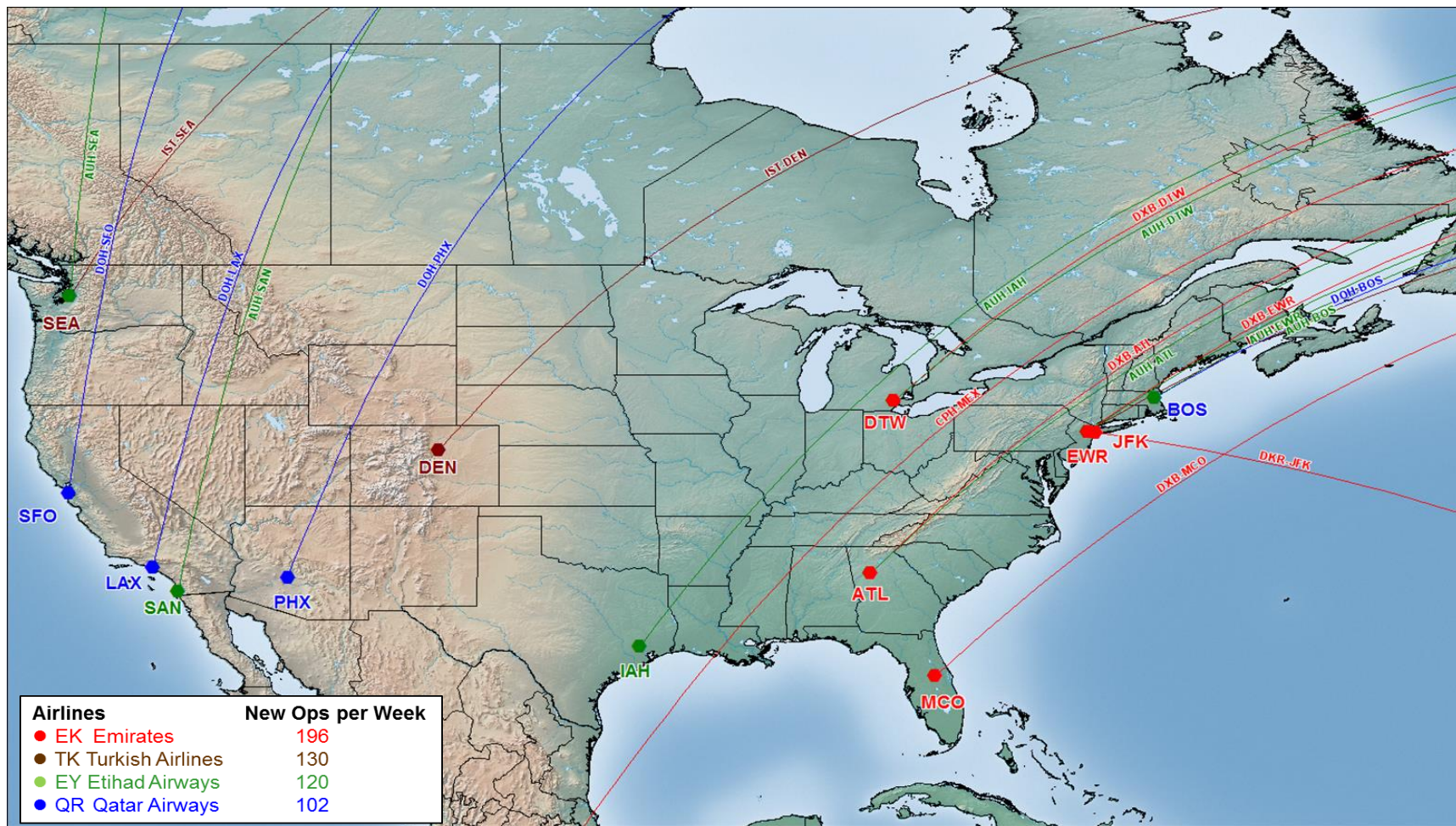


Istanbul's Ataturk Airport (not on map) is also being considered for Pre-Clearance



Near-Term Five-Year Middle East Carrier Analysis

Current and Prospective US markets to be served by Middle East carriers



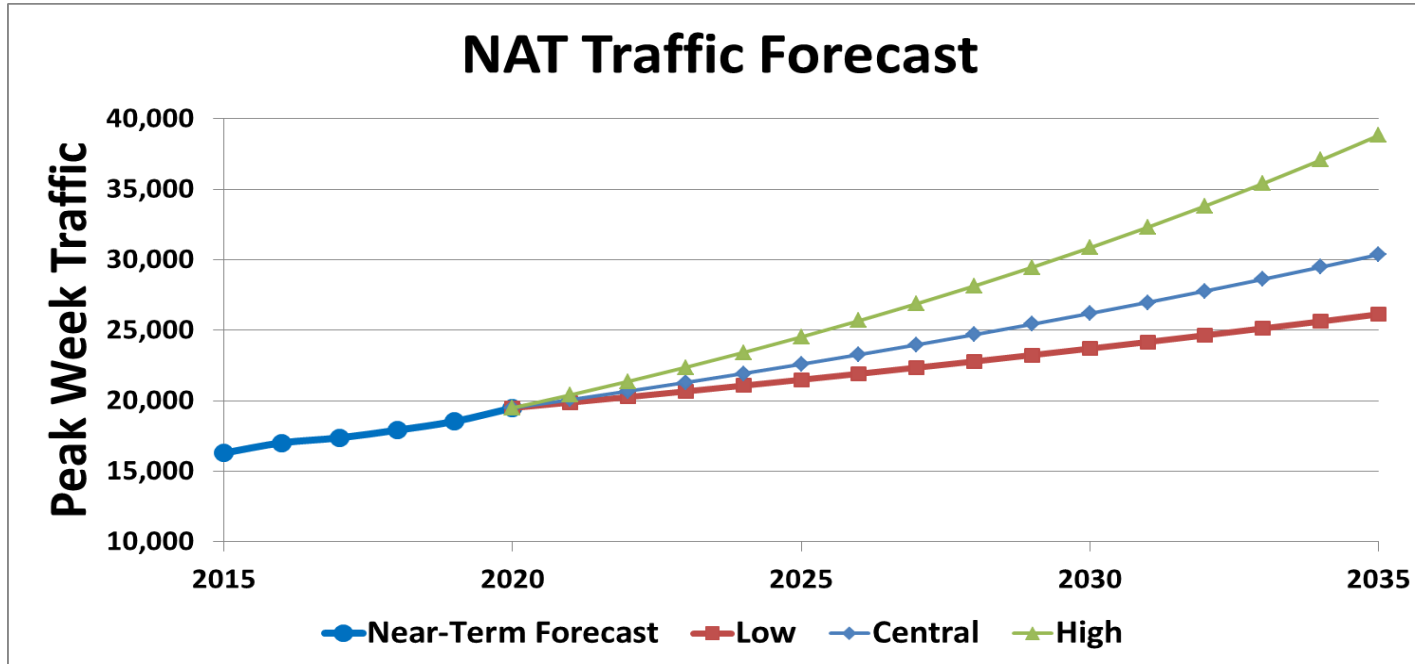
15-Year Long-Term Forecast (beyond Near-Term Forecast)

The long-term forecast branches into high, central and low forecasts from the end of the near-term forecast
(Average Annual Growth Rate (AAGR))

Sources	AAGR from 2014 to 2034	AAGR from 2020 to 2030	AAGR from 2010 to 2030	AAGR from 2020 to 2035
IATA	2.6%	2.0%	3.0%	2.0%
Boeing	3.0%			
Airbus	2.8%			
ICAO (FESG CAEP/9) High Scenario		4.7%	4.7%	
ICAO (FESG CAEP/9) Central forecast		3.8%	3.9%	
ICAO (FESG CAEP/9) Low Scenario		3.0%	3.1%	

Summary of Long-Range (2020-2035) North Atlantic Passenger Growth Forecast	
High	4.7%
Central	3.0%
Low	2.0%

20 Year NAT Traffic Forecast (2015 – 2035)



Composite Growth Rates (2015 - 2035)	
High	4.4%
Central	3.2%
Low	2.4%

Conclusions

- The 2015 – 2020 traffic forecast, based on airline fleet analysis and business plans, is projected to grow **3.6%** annually
- Contributing factors to first five years in the forecast
 - Rapid growth in New York due to Norwegian Air, Air Europa, and jetBlue
 - Gander and Shanwick operations will grow at a rate of 3.5%.
 - Santa Maria will grow due to Air Europa which has a large order book
 - Reykjavik will grow due to Icelandair, Norwegian Air, and WestJet
- Large orders by middle east carriers will significantly grow NAT traffic
- LCCs will add significant growth in the North Atlantic
- Growth by legacy carriers will remain fairly flat
- The 20 year NAT traffic forecast (2015 – 2035) is projected to grow at a **3.2%** average annual rate